



About LAVA International Limited Unlisted Shares

(i) Lava International Limited is an Indian multinational company in the Mobile Handset industry. The company was founded in 2009 as an offshoot of a telecommunication venture by Hari Om Rai, Sunil Bhalla, Shailendra Nath Rai, and Vishal Sehgal. It is headquartered in Noida, India, and has overseas operations in Thailand, Nepal, Bangladesh, Sri Lanka, Indonesia, Mexico, and the Middle East. The company started its Africa operations by launching its product in Egypt in 2016. The company is present in more than 11 countries and its business spans India, South East Asia, the Middle East, and North America. It is a market leader in several countries being 4th largest in India, 2nd largest in Thailand, 3rd largest in Sri Lanka, and 5th largest in Bangladesh. It is currently in the works to expand its presence in the continent of Africa.

(ii) The company has been building mobile handset design capabilities including industrial design, mechanical design, hardware design & software design.

(iii) It has demonstrated quick and robust expansion since inception, showing profitability and growing sales since the first year of operations. Lava and Xolo are two brands that operate under the parent company. With 'Create Possibilities' as its guiding principle, Lava has embarked on an ambitious journey of becoming the 1st global consumer brand from India by empowering every human with quality innovative products.

(iv) LAVA has a wide product portfolio that encompasses tablets, feature phones, and smartphones having various models in bar and touch form factors at multiple price points to suit all categories of consumers. The handset-maker a couple of years ago had 50 products (about 20 smartphones and some 35 feature phones) in its portfolio which has now brought down to less than 15 phones (five smartphones and nine feature phones).

(v) Lava has two manufacturing plants in India and the company claims to be the only Indian brand to design devices in India and do PCB SMT in its factory. The Company has an in-house research and development center and manufacturing facilities in Noida.

FAQ

Ques. Is Lava a listed company?

Ans. No, Lava is not a listed company. But you can buy its pre-IPO shares at Unlistedzone

Ques. Where can I buy unlisted stocks in India?

Ans. You can easily buy unlisted stocks in India at Unlistedzone.com - India's no 1 Platform for Pre-IPO, Unlisted, or Delisted Shares.

Ques. What is the revenue of lava?

Ans. In FY-21 LAVA generated more than Rs. 5000crs in Revenue and made a net profit of Rs. 173cr.

Ques. What is the operating revenue of LAVA INTERNATIONAL LIMITED? 140115016920640

Ans. The operating revenue of Lava in FY21 is Rs 5513 crores.

Ques. What is the change in EBITDA of LAVA INTERNATIONAL LIMITED since last year?

Ans. Lava International's EBITDA has grown more than 37% since Mar 2020.

Valuation of LAVA Lava total shares outstanding are 54.11 Crores Current share value = 100
Valuation = 5400 Crores.

Revenue (FY22-23) = 5800 Crores.

Mcap/Revenue = <1 (<2 is Under-Valued)



Fundamentals

Fundamentals			
Lava International	50 Per Equity Price	Market Cap (in cr.)	2597
Unlisted Shares Price		P/E Ratio	76.19
Lot Size	1000 Shares	P/B Ratio	2.76
52 Week High	105	Debt to Equity	0.12
52 Week Low	45	ROE (%)	3.57
Depository	NSDL/CDSL	Book Value	17.7
PAN Number	AABCL5987H		
ISIN Number	INE745X01022		
CIN Number	U32201DL2009PLC188920		
RTA	Link Intime		

Financials (Figures in cr)

P&L Statement				
P&L Statement	2021	2022	2023	2024
Revenue	5512.87	5877.64	5443	3646
Cost Of Material consumed	1154.6	1147.37	4572	2849
Gross Margin	79.06	80.48	16	21.86
Change in Inventory	-127.33	-103.78	-49	218
Employee Benefit Expenses	190.22	212.27	210	181
Other Expenses	4054.96	4298.11	445	316
EBITDA	240.42	323.67	265	82
OPM	4.36	5.51	4.87	2.25
Other Income	10.8	20.36	27	21
Finance Cost	28.57	44.11	54	34.5
D&A	39.03	96.71	140	23
EBIT	201.39	226.96	125	59
EBIT Margin	3.65	3.86	2.3	1.62
PBT	183.42	203.11	99	46
PBT Margin	3.33	3.46	1.82	1.26
TAX	10.82	16.24	11	12
PAT	172.6	186.87	88	34
NPM	3.13	3.18	1.62	0.93
EPS	6.91	3.45	1.61	0.62
Financial Ratios	2021	2022	2023	2024
Operating Profit Margin	4.36	5.51	4.87	2.25
Net Profit Margin	3.13	3.18	1.62	0.93
Earning Par Share (Diluted)	6.91	3.45	1.61	0.62



Balance Sheet				
Assets	2021	2022	2023	2024
Fixed Assets	119.14	161.96	296	48.5
CWIP	3.27	55.86	19	20
Investments	13.05	75.62	107	384
Trade Receivables	1162.41	1292.11	738	393
Inventory	443.86	682.87	736	384
Other Assets	688.02	1123.92	657	501.5
Total Assets	2429.75	3393.34	2526	1731
Liabilities	2021	2022	2023	2024
Share Capital	124.86	270.56	273.8	273.8
FV	5	5	5	5
Reserves	1461.34	2016.75	1130	679
Borrowings	103.12	322.41	306	112
Trade Payables	508.18	515.76	586	404
Other Liabilities	232.26	267.86	230.2	262.2
Total Liabilities	2429.76	3393.34	2526	0.1731

Cash-Flow Statement				
Cash- Flow Statement	2021	2022	2023	2024
PBT	183.42	203.11	99	45
OPBWC	266.45	339.16	267	76
Change in Receivables	49.44	-91.95	-184	-79
Change in Inventories	-204.67	-73.84	-51	243
Change in Payables	-24.88	-42.36	51	-42
Other Changes	94.43	-36.61	-20	-74
Working Capital Change	-85.68	-244.76	-204	48
Cash Generated From Operations	180.77	94.4	63	124
Tax	-28.99	-39.06	-26	-11
Cash Flow From Operations	151.78	55.34	37	113
Purchase of PPE	-68.44	-191.03	-20	-10
Sale of PPE	0.43	0.01	0.3	0
Cash Flow From Investment	-95.14	-210.98	6.6	19
Borrowing	-21.75	65.14	-16.5	-92
Divided	0	0	0	0
Equity	0	102	0	0
Others From Financing	-27.34	-2.84	-44.5	-26
Cash Flow from Financing	-49.09	164.3	-61	-118
Net Cash Generated	7.55	8.66	-17.4	14
Cash at the Start	18.63	23.87	93	82
Cash at the End	26.18	32.53	75.6	96